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# Statement of Accomplishment

WITH DISTINCTION

## VLAD HAYRAPETYAN

HAS SUCCESSFULLY COMPLETED THE UNIVERSITY OF MARYLAND, COLLEGE PARK'S ONLINE  
OFFERING OF



### Developing Innovative Ideas for New Companies: The First Step in Entrepreneurship

This course explores how to identify and evaluate opportunities based on real customer needs, develop solid business models, and create successful companies.

DR. JAMES V. GREEN  
MARYLAND TECHNOLOGY ENTERPRISE INSTITUTE  
UNIVERSITY OF MARYLAND

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