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Statement of Accomplishment

WITH DISTINCTION

DAVID NICHOLAS WESTERMAN

HAS SUCCESSFULLY COMPLETED THE UNIVERSITY OF MARYLAND, COLLEGE PARK'S ONLINE
OFFERING OF



Developing Innovative Ideas for New Companies: The 1st Step in Entrepreneurship

This course explores how to identify and evaluate opportunities based on real customer needs, develop solid business models, and create successful companies.

DR. JAMES V. GREEN
MARYLAND TECHNOLOGY ENTERPRISE INSTITUTE
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