

Sarika Mirchandani

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Objective:

#Business-Tech savvy Sales Manager with stellar closing skills, Facebook networking and marketing expert, master learner and social media expert

#Real estate professional interested in Vacation sales and management with Social Media (Instagram, Twitter, Facebook) and real world customer service expertise

#YellowBrick/NYU/Parsons scholar and UC Berkeley graduate looking for successful application of certifications in various industries in All Program scholarship

Education:

#UC Berkeley BA 1998 Alumni scholar, Black History Month scholar, Pardee G&H scholar, Yellowbrick scholar Fashion Business Essentials Certification student, NYU Hospitality and Tourism scholarship, NYU Music scholarship, NYU TV and Film scholarship

Work Experience:

#Realtor Dre California

2010 to present Bay Area and Los Angeles associations

Worked at various companies including Intero Real estate, Exp Realty, Re-ebroker

and Showdigs app and hosted open houses, made customer appointments, knocked doors and engaged in sales webinars. Worked with colleagues on projects including land and real estate selling and funding. Constant development of inside sales Realtor network as referral agent for Re-ebroker via Facebook, Instagram, Twitter.

#Consultant

2012-2017 Bay Area staffing agencies

Randstad, Nelson, West Valley Staffing and Staffmark staffing consultant. Tasks assigned includes: IRS check candling, Data Entry, 1040 handling, Tesla Paint, Synnex Assembly, Tesla Car Seat upkeep and production

#BDS marketing and 20/20 Retail Sales

2015-2019 Bay Area and LA

Sold Vonage phones and Facebook portals to customers through Salesforce CRM order entry system. Engaged in instructing customers on how to use tech products accurately and quickly at home. Sold sales quota requirements or beyond depending on weekly sales requirements. Helped management with phone box transportation and District Management operations.

#Abercrombie Kids Outlet Manager

2009 Great Mall Milpitas

Participated in Management activities related to Abercrombie Kids clothing and accessories. Developed teamwork activities for high school students that worked at Outlet. Greeted customers and engaged in stringent loss prevention, while keeping track of sales quotas and deliverables.